



Business  
Partnership  
Foundation, Inc.

FINANCIAL  
REPORT  
2010

**University of Kentucky**  
**Business Partnership Foundation, Inc.**  
**A Component Unit of the University of Kentucky**

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## Independent Accountants' Report on Financial Statements and Supplementary Information

Board of Directors  
University of Kentucky  
Business Partnership Foundation, Inc.  
Lexington, Kentucky

We have audited the accompanying basic financial statements of the University of Kentucky Business Partnership Foundation, Inc. (Foundation), a not-for-profit corporation affiliated with and a component unit of the University of Kentucky, as of and for the years ended June 30, 2010 and 2009, as listed in the table of contents. These financial statements are the responsibility of the Foundation's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of June 30, 2010 and 2009, and the changes in its financial position and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

The accompanying management's discussion and analysis, as listed in the table of contents, is not a required part of the basic financial statements but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the supplementary information and express no opinion on it.

*BKD, LLP*

September 30, 2010

# Management's Discussion and Analysis

The University of Kentucky Business Partnership Foundation's (the Foundation) Management's Discussion and Analysis (MD&A) of its financial condition provides an overview of the financial performance of the Foundation for the years ended June 30, 2010 and 2009. Management has prepared this discussion, which provides summary financial information, along with the financial statements and related footnotes. MD&A should be read in conjunction with the accompanying financial statements.

## Financial Highlights

- Total assets increased approximately \$770,000 or 7.0% due to the improved market value of the Foundation's endowment investments.
- Total net assets increased approximately \$768,000 or 7.0%, primarily due to the excess of operating revenues over expenses.
- Total operating revenues increased \$4.3 million or 150.4%. This increase was also due primarily to endowment investment gains.

## Using the Annual Report

This annual report consists of a series of financial statements, prepared in accordance with Governmental Accounting Standards Board (GASB) Statement No. 35, *Basic Financial Statements – and Management's Discussion and Analysis – for Public Colleges and Universities*.

One of the most important questions asked about the Foundation's finances is whether the Foundation is better off as a result of the year's activities. One key to answering this question is the financial statements of the Foundation. The Statement of Net Assets; Statement of Revenues, Expenses and Changes in Net Assets; and the Statement of Cash Flows present financial information on the Foundation in a format similar to that used by corporations and present a long-term view of the Foundation's finances. The Foundation's net assets (the difference between assets and liabilities) are one sign of the Foundation's financial health. Over time, increases or decreases in net assets indicate the improvement or erosion of the Foundation's financial health.

The Statement of Net Assets includes all assets and liabilities. It is prepared on the accrual basis of accounting, whereby revenues and assets are recognized when the service is provided and expenses and liabilities are recognized when others provide the service, regardless of when cash is exchanged.

The Statement of Revenues, Expenses and Changes in Net Assets presents the revenues earned and expenses incurred during the year. Activities are reported as either operating or nonoperating. Gifts and endowment and investment income are classified as operating revenues because fundraising activities represent the Foundation's primary operating purpose.

Another important factor to consider when evaluating financial viability is the Foundation's ability to meet financial obligations as they become due. The Statement of Cash Flows presents information related to cash inflows and outflows, summarized by operating, capital, financing and investing activities.

## Reporting Entity

The University of Kentucky Business Partnership Foundation, Inc. is a not-for-profit Kentucky corporation formed to establish a continuing partnership between the University of Kentucky (the University) and the business community of the Commonwealth of Kentucky for the enhancement and improvement of the Gatton College of Business and Economics. The Foundation is considered to be an affiliate and component unit of the University because all Board members are related to the University as faculty, staff or trustees and/or are appointed by the President of the University, and certain officers of the Foundation are officers of the University.

### Condensed Financial Information

#### Statements of Net Assets

	2010	2009	2008
<b>ASSETS</b>			
Current assets	\$ 284,816	\$ 225,667	\$ 516,198
Noncurrent assets	11,409,952	10,699,307	13,981,014
Total assets	<u>11,694,768</u>	<u>10,924,974</u>	<u>14,497,212</u>
<b>LIABILITIES</b>			
Current liabilities	<u>1,828</u>	<u>67</u>	<u>5,771</u>
Total liabilities	<u>1,828</u>	<u>67</u>	<u>5,771</u>
<b>NET ASSETS</b>			
Restricted			
Nonexpendable	7,496,974	7,480,987	7,458,812
Expendable	<u>4,195,966</u>	<u>3,443,920</u>	<u>7,032,629</u>
Total net assets	<u>\$ 11,692,940</u>	<u>\$ 10,924,907</u>	<u>\$ 14,491,441</u>

**Assets.** As of June 30, 2010, the Foundation's assets totaled \$11.7 million. Endowment investments represented the Foundation's largest asset, totaling \$11.4 million or 97.4% of total assets. Total assets increased \$770,000 during the year ended June 30, 2010, primarily due to an increase in the market value of endowment investments.

**Net Assets.** Net assets at June 30, 2010 totaled \$11.7 million, or nearly 100% of total assets, all of which were restricted net assets.

Total net assets increased \$768,000 during the year ended June 30, 2010. The increase was mainly driven by favorable market conditions. Pooled endowment funds had a total gain of 13.1% in fiscal year 2010.

**2009 Versus 2008.** Total net assets decreased by \$3.6 million from June 30, 2008 to June 30, 2009. The decrease was primarily due to market losses on endowment investments.

**Statements of Revenues, Expenses and Changes in Net Assets**

	<u>2010</u>	<u>2009</u>	<u>2008</u>
<b>OPERATING REVENUES</b>			
Operating revenue	\$ 1,425,224	\$ (2,825,998)	\$ (1,113,422)
Total operating revenues	<u>1,425,224</u>	<u>(2,825,998)</u>	<u>(1,113,422)</u>
<b>OPERATING EXPENSES</b>			
Educational and general, excluding student financial aid	458,114	496,074	486,217
Student financial aid	152,497	212,239	131,420
Grants to the University of Kentucky	62,567	58,398	83,072
Total operating expenses	<u>673,178</u>	<u>766,711</u>	<u>700,709</u>
<b>NET INCOME (LOSS) FROM OPERATIONS</b>	<u>752,046</u>	<u>(3,592,709)</u>	<u>(1,814,131)</u>
<b>NONOPERATING REVENUES</b>			
Additions to permanent endowments	15,987	26,175	313,179
Total nonoperating revenues	<u>15,987</u>	<u>26,175</u>	<u>313,179</u>
Total increase (decrease) in net assets	768,033	(3,566,534)	(1,500,952)
<b>Net assets, beginning of year</b>	<u>10,924,907</u>	<u>14,491,441</u>	<u>15,992,393</u>
<b>Net assets, end of year</b>	<u>\$ 11,692,940</u>	<u>\$ 10,924,907</u>	<u>\$ 14,491,441</u>

**2010.** Operating revenues included gifts of \$73,000 and investment gains of \$1.4 million, an increase over the prior year of \$4.3 million due primarily to market gains on endowment investments. The endowment pool posted a total gain of 13.1% for fiscal 2010 compared to a total loss of 20.9% in the prior year.

Operating expenses totaled \$673,000, of which 90.7% was used for educational and general expenses related to functions such as academic support, instruction and student financial aid. The remaining 9.3% was used to provide grants to the University for noncapital and capital purposes.

**2009 Versus 2008.** Operating revenues decreased \$1.7 million or 153.8% when comparing fiscal year 2009 to 2008, due primarily to investment losses. The operating expenses increased \$66,000 due to an increase in student financial aid.

### Statements of Cash Flows

Another way to assess the financial health of an organization is to look at the Statement of Cash Flows. The primary purpose of the Statement of Cash Flows is to provide information about the cash receipts and cash payments made by the Foundation during the period. The Statement of Cash Flows also helps financial statement readers assess the Foundation's:

- ability to generate future net cash flows,
- ability to meet obligations as they become due, and
- need for external financing.

	<u>2010</u>	<u>2009</u>	<u>2008</u>
<b>CASH PROVIDED (USED) BY :</b>			
Operating activities	\$ (601,161)	\$ (700,685)	\$ (618,114)
Noncapital financing activities	15,987	26,175	313,179
Investing activities	<u>643,595</u>	<u>352,306</u>	<u>486,598</u>
Net increase (decrease) in cash and cash equivalents	58,421	(322,204)	181,663
<b>Cash and cash equivalents, beginning of year</b>	<u>224,953</u>	<u>547,157</u>	<u>365,494</u>
<b>Cash and cash equivalents, end of year</b>	<u><u>\$ 283,374</u></u>	<u><u>\$ 224,953</u></u>	<u><u>\$ 547,157</u></u>

**2010.** Cash receipts of \$70,000 were related to private gifts. Payments for operating activities included \$322,000 for salaries, wages and benefits reimbursements to the University, \$287,000 to suppliers for goods and services and \$62,000 to the University for noncapital and capital grants. Operating cash flows increased by \$100,000 due primarily to decreases in payments to vendors and contractors and salary wages and benefits reimbursements to the University.

Cash receipts of \$16,000 in the noncapital financing activities group related to private gifts for endowment purposes.

Cash provided by investing activities included \$16.2 million from the sale of investments and \$269,000 interest and dividends on investments, net of \$15.8 million used for the purchase of investments.

**2009 Versus 2008.** Cash and cash equivalents decreased by \$322,000 when comparing fiscal year 2009 to fiscal 2008, primarily due to a decrease of \$287,000 in cash provided by gifts to endowment funds.

### **Capital Asset and Debt Administration**

**Capital Assets.** Capital assets purchased by the Foundation are granted to the University at the time of acquisition.

**Debt.** The Foundation had no debt at or during the year ended June 30, 2010.

### **Factors Impacting Future Periods**

In April 2010, the Board of Directors authorized the dissolution of the Foundation effective June 30, 2010. The assets of the Foundation will be transferred to the University in accordance with the Articles of Dissolution on July 1, 2010.

**UNIVERSITY OF KENTUCKY BUSINESS PARTNERSHIP FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF KENTUCKY**  
**STATEMENTS OF NET ASSETS**  
**JUNE 30, 2010 AND 2009**

	<u>2010</u>	<u>2009</u>
<b>ASSETS</b>		
<b>Current Assets</b>		
Cash and cash equivalents	\$ 283,374	\$ 224,953
Accounts receivable, net	1,442	714
Total current assets	<u>284,816</u>	<u>225,667</u>
<b>Noncurrent Assets</b>		
Endowment investments	11,404,742	10,695,684
Accounts receivable, net	<u>5,210</u>	<u>3,623</u>
Total noncurrent assets	<u>11,409,952</u>	<u>10,699,307</u>
Total assets	<u>11,694,768</u>	<u>10,924,974</u>
 <b>LIABILITIES</b>		
<b>Current Liabilities</b>		
Accounts payable and accrued liabilities	<u>1,828</u>	<u>67</u>
Total current liabilities	<u>1,828</u>	<u>67</u>
Total liabilities	<u>1,828</u>	<u>67</u>
 <b>NET ASSETS</b>		
<b>Restricted</b>		
Nonexpendable	7,496,974	7,480,987
Expendable	<u>4,195,966</u>	<u>3,443,920</u>
Total restricted	<u>11,692,940</u>	<u>10,924,907</u>
Total net assets	<u>\$ 11,692,940</u>	<u>\$ 10,924,907</u>

See notes to financial statements



**UNIVERSITY OF KENTUCKY BUSINESS PARTNERSHIP FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF KENTUCKY**  
**STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET ASSETS**  
**FOR THE YEARS ENDED JUNE 30, 2010 AND 2009**

	<u>2010</u>	<u>2009</u>
<b>OPERATING REVENUES</b>		
Gifts	\$ 72,571	\$ 71,234
Investment income (loss)	1,352,653	(2,897,232)
Total operating revenues	<u>1,425,224</u>	<u>(2,825,998)</u>
<b>OPERATING EXPENSES</b>		
Educational and general:		
Instruction	163,787	146,120
Academic support	294,327	349,954
Student financial aid	152,497	212,239
Total educational and general	<u>610,611</u>	<u>708,313</u>
Grants to (from) the University of Kentucky for noncapital purposes	56,377	58,398
Grants to (from) the University of Kentucky for capital purposes	6,190	-
Total operating expenses	<u>673,178</u>	<u>766,711</u>
Net income (loss) from operations	<u>752,046</u>	<u>(3,592,709)</u>
<b>NONOPERATING REVENUES (EXPENSES)</b>		
Additions to permanent endowments	15,987	26,175
Total other revenues (expenses)	<u>15,987</u>	<u>26,175</u>
Increase (decrease) in net assets	768,033	(3,566,534)
<b>NET ASSETS, beginning of year</b>	<u>10,924,907</u>	<u>14,491,441</u>
<b>NET ASSETS, end of year</b>	<u>\$ 11,692,940</u>	<u>\$ 10,924,907</u>

See notes to financial statements

**UNIVERSITY OF KENTUCKY BUSINESS PARTNERSHIP FOUNDATION, INC.**  
**A COMPONENT UNIT OF THE UNIVERSITY OF KENTUCKY**  
**STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED JUNE 30, 2010 AND 2009**

	<u>2010</u>	<u>2009</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>		
Private gifts	\$ 70,256	\$ 71,730
Payments to vendors and contractors	(286,598)	(335,321)
Salaries, wages and benefits reimbursements to the University of Kentucky	(322,252)	(378,696)
Grants (to) from the University of Kentucky for noncapital purposes	(56,377)	(58,398)
Grants (to) from the University of Kentucky for capital purposes	(6,190)	-
Net cash provided (used) by operating activities	<u>(601,161)</u>	<u>(700,685)</u>
<b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES</b>		
Private gifts for endowment purposes	<u>15,987</u>	<u>26,175</u>
Net cash provided (used) by noncapital financing activities	<u>15,987</u>	<u>26,175</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>		
Proceeds from sales and maturities of investments	16,181,785	18,566,872
Interest and dividends on investments	269,029	352,306
Purchase of investments	<u>(15,807,219)</u>	<u>(18,566,872)</u>
Net cash provided (used) by investing activities	<u>643,595</u>	<u>352,306</u>
<b>NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS</b>	<u>58,421</u>	<u>(322,204)</u>
<b>CASH AND CASH EQUIVALENTS, beginning of year</b>	<u>224,953</u>	<u>547,157</u>
<b>CASH AND CASH EQUIVALENTS, end of year</b>	<u>\$ 283,374</u>	<u>\$ 224,953</u>
<b>Reconciliation of net income (loss) from operations to net cash provided (used) by operating activities:</b>		
Net income (loss) from operations	\$ 752,046	\$ (3,592,709)
Adjustments to reconcile net income (loss) from operations to net cash provided (used) by operating activities:		
Investment (income) loss	(1,352,653)	2,897,232
Change in assets and liabilities:		
Accounts receivable, net	(2,315)	496
Accounts payable and accrued liabilities	<u>1,761</u>	<u>(5,704)</u>
<b>Net cash provided (used) by operating activities</b>	<u>\$ (601,161)</u>	<u>\$ (700,685)</u>

See notes to financial statements

# NOTES TO FINANCIAL STATEMENTS

## 1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### Reporting Entity

The University of Kentucky Business Partnership Foundation, Inc. (the Foundation) is a not-for-profit Kentucky corporation formed to establish a continuing partnership between the University of Kentucky (the University) and the business community of the Commonwealth of Kentucky (the Commonwealth) for the enhancement and improvement of the Gatton College of Business and Economics. The Foundation is considered to be an affiliate and component unit of the University because all Board members are related to the University as faculty, staff or trustees and/or are appointed by the President of the University, and certain officers of the Foundation are officers of the University.

### Basis of Presentation

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB). GASB establishes standards for external financial reporting for public colleges and universities and requires that resources be classified for accounting and reporting purposes into the following net assets categories:

- Invested in capital assets, net of related debt: Capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction or improvement of those assets.
- Restricted:
  - Nonexpendable* – Net assets subject to externally imposed stipulations that they be maintained permanently by the Foundation. Such assets include the principal of the Foundation's permanent endowment funds.
  - Expendable* – Net assets whose use by the Foundation is subject to externally imposed stipulations that can be fulfilled by actions of the Foundation pursuant to those stipulations or that expire by the passage of time.
- Unrestricted: Net assets whose use by the Foundation is not subject to externally imposed stipulations. Unrestricted net assets may be designated for specific purposes by action of management or the Board of Directors or may otherwise be limited by contractual agreements with outside parties.

The financial statement presentation is intended to provide a comprehensive, entity-wide perspective of the Foundation's assets, liabilities, net assets, revenues, expenses, changes in net assets and cash flows.

Pursuant to GASB Statement No. 20, the Foundation has elected to apply the provisions for all relevant pronouncements of the Financial Accounting Standards Board (FASB) that were issued on or before November 30, 1989 and do not conflict with or contradict GASB pronouncements.

### Summary of Significant Accounting Policies

Accrual Basis. The financial statements have been prepared on the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recorded when an obligation has been incurred.

Cash and Cash Equivalents. The Foundation considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

Cash and cash equivalents of the Foundation's endowment fund are included in noncurrent endowment investments.

Pooled Endowment Funds. The Foundation's endowment investments are administered as part of the University's pooled endowment funds. All contributing endowments participate in the income and appreciation of the pool on a per unit basis commensurate with their contribution to the pool. New endowments purchase units in the pool at the current unit value which is calculated each month based on the fair value of the pool investments divided by the number of pool units outstanding. The market value method of accounting for pooled endowment funds is employed to ensure proper distribution of market price changes, realized gains (losses) on sales, accrued income earned, and distribution of investment earnings for expenditure by participating funds.

In accordance with the Uniform Management of Institutional Funds Act, as adopted by the Commonwealth of Kentucky, the University employs the total return method of investment management for setting investment objectives and determining investment performance. This method recognizes dividends and interest, plus or minus realized and unrealized gains or losses, in determining the total return earned during any particular period. Additionally, this method allows the University to appropriate for spending a prudent amount of realized and unrealized gains, in addition to traditional income. In July 2010, the Commonwealth of Kentucky will adopt the Uniform Prudent Management of Institutional Funds Act, which also allows the total return method of investment management.

For the years ended June 30, 2010 and 2009, the University's endowment spending rule provided for annual distributions of 4.5 percent of the thirty-six month moving average market value of fund units. For the years ended June 30, 2010 and 2009 approximately \$345,000 and \$284,000, respectively, was transferred from endowment realized and unrealized gains to support current programs in accordance with the University's endowment spending rule. Additionally, for the years ended June 30, 2010 and 2009, the University assessed eligible endowment accounts with a management fee of 0.5 percent of total asset value.

The Investment Committee of the University's Board of Trustees has approved a spending rate distribution of 4.375 percent and 4.25 percent of a sixty month moving average market value of fund units for the years ended June 30, 2011 and 2012, respectively. Additionally, the Investment Committee has approved a management fee of 0.375 percent and 0.25 percent of total asset value for the years ended June 30, 2011 and 2012, respectively.

Investments. Investments in marketable securities are carried at fair value, as determined by the major securities markets. Changes in unrealized gain (loss) on the carrying value of investments are reported as a component of investment income in the Statements of Revenues, Expenses and Changes in Net Assets.

Income Taxes. The Foundation has been granted exemption from federal income taxation pursuant to the provisions of Internal Revenue Code section 501(c)(3).

Restricted Asset Spending Policy. The Foundation's policy is that restrictions on assets cannot be fulfilled by the expenditure of unrestricted funds for similar purposes. The determination of whether restricted or unrestricted funds are expended for a particular purpose is made on a case-by-case basis. Restricted funds remain restricted until spent for the intended purpose.

Operating Activities. The Foundation defines operating activities, as reported on the Statements of Revenues, Expenses and Changes in Net Assets, as those that generally result from exchange transactions, such as payments received for providing goods and services and payments made for goods and services received. Gifts and endowment and investment income are classified as operating revenues because fundraising activities represent the Foundation's primary operating purpose.

Use of Estimates. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to use estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The accompanying financial statements include estimates for items such as accrued expenses for payroll and other liability accounts.

## 2. DEPOSITS AND INVESTMENTS

The fair value of deposits and investments, by type, at June 30, 2010 and 2009 is as follows:

	2010	2009
Cash on deposit with the University of Kentucky	\$ 283,374	\$ 224,953
Investment in University of Kentucky pooled endowment fund	11,404,742	10,695,684
	<u>\$ 11,688,116</u>	<u>\$ 10,920,637</u>

At June 30, 2010, the University's pooled endowment fund consists of pooled equity funds (48.2%), pooled private equity funds (3.6%), pooled absolute return funds (10.0%), pooled real return funds (7.1%), pooled real estate funds (6.9%), U.S. treasury fixed income (4.4%), government agency fixed income funds (2.0%), corporate fixed income funds (4.4%), pooled fixed income funds (12.1%) and cash equivalents (1.3%).

**Deposit and investment policies.** The Foundation follows the deposit and investment policies established by the University of Kentucky's Board of Trustees. Such policies are developed to establish and maintain sound financial management practices for the investment and management of the Foundation's funds.

For purposes of investment management, the Foundation's deposits and investments can be grouped into two significant categories, as follows:

- Cash on deposit with the University of Kentucky, which the University invests in deposits and repurchase agreements in banks and the Commonwealth of Kentucky, and
- Endowment investments in the University's pooled endowment fund.

Cash on deposit with the University is managed based on the University's Overnight and Short-Term Investment Policy approved by the Investment Committee of the University's Board of Trustees.

Endowment investments are managed by the University's Endowment Investment Policy as established by the Investment Committee of the University's Board of Trustees, which governs the University's pooled endowment fund.

**Deposit and investment risks.** The Foundation's deposits and investments are exposed to various risks, including credit, interest rate and foreign currency risk, as discussed in more detail below:

**Credit Risk.** Credit risk is the risk that the issuer or other counterparty to an investment will not fulfill its obligation, causing the Foundation to experience a loss of principal.

As a means of limiting its exposure to losses arising from credit risk, the University's investment policies limit the exposure of its various investment types, as follows:

- Cash on deposit with the University of Kentucky is governed by policy that minimizes risk in several ways. Deposits are governed by state law which requires full collateralization. Credit risk on repurchase agreements is mitigated by requiring the issuing financial institution's pledge of specific U.S. treasury or agency securities, held in the name of the University by the Federal Reserve Bank. Credit risk on repurchase agreements with the Commonwealth of Kentucky (the Commonwealth) is mitigated by the Commonwealth's requirement that providers of overnight repurchase agreements collateralize these investments at 102% of face value with U.S. treasury or agency securities, pledged in the name of the Commonwealth.

- Endowment managers are permitted to use derivative instruments to limit credit risk. Additionally, endowment investments held by the University's fixed income managers are generally limited to holdings of high quality fixed income securities. These managers may invest a portion of the portfolio in other below-investment grade bonds, non-U.S. dollar denominated bonds, and emerging market bonds, provided the overall credit quality of the fixed income portfolios is not lower than A-.

**Custodial Credit Risk.** Custodial credit risk is the risk that, in the event of the failure of the counterparty, the Foundation will not be able to recover the value of its investment or collateral securities that are in possession of an outside party.

As a means of limiting its exposure to losses arising from custodial credit risk, the University's investment policies limit the exposure of its various investment types, as follows:

- Cash on deposit with the University is invested in deposits and repurchase agreements and is held in the University's name. Deposits and repurchase agreements with the Commonwealth of Kentucky are held in the Commonwealth's name. The University maintains records evidencing the Foundation's ownership interest in such balances.
- Endowment investments are held in the University's name by the University's custodian. The University maintains records of the Foundation's ownership interest (units) in the University's pooled endowment fund.

**Concentrations of Credit Risk.** The Foundation's investments can be exposed to a concentration of credit risk if significant amounts are invested in any one issuer.

As a means of limiting its exposure to concentrations of credit risk, the University's investment policies limit concentrations in various investment types, as follows:

- Cash on deposit with the University is not limited as to the maximum amount that may be invested in one issuer. However, all such investments in excess of Federal Depository Insurance are required to be fully collateralized by U.S. treasury and/or U.S. agency securities or other similar investments as provided by KRS 41.240.
- The University's endowment fixed income managers are limited to a maximum investment in any one issuer of no more than five percent (5%) of total investments excluding sovereign debt of governments belonging to the Organization for Economic Cooperation and Development and U.S. agencies.

At June 30, 2010, the Foundation had no underlying investments in any one issuer which represent more than five percent (5%) of total investments other than U.S. treasury and agency obligations.

**Interest Rate Risk.** Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment.

As a means of limiting its exposure to fair value losses arising from increasing interest rates, the University's investment policies limit the maturity of its various investment types, as follows:

- Cash on deposit with the University has limited exposure to interest rate risk due to the short term nature of the investment. The University requires that all deposits and repurchase agreements be available for use on the next business day.
- Endowment managers are permitted to use derivative instruments to limit interest rate risk. Additionally, endowment investments held by the University's fixed income managers are limited to a duration that is within +/-25% of the duration of the Barclays Aggregate Bond Index.

**Foreign Currency Risk.** Foreign currency risk is the risk that changes in exchange rates will adversely affect the fair value of an investment or deposit.

The Foundation's exposure to foreign currency risk derives from certain endowment investments of the University's pooled endowment fund. The University's investment policy allows fixed income managers to invest a portion of their portfolios in non-U.S. securities. Additionally, the investment policy allows various pooled fund managers to invest in accordance with the guidelines established in each individual's fund's prospectus, which allows for investment in non-U.S. securities. The University's investments in the various pooled funds are denominated in U.S. dollars, with the exception of two private equity funds denominated in Euros. Endowment managers are permitted to use derivative instruments to limit foreign currency risk.

The Foundation invests in various securities. Investment securities are exposed to various interest rate, market and credit risks, discussed above. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the value of the investment securities will occur in the near term and that such change could affect the investment amounts in the statement of net assets.

### 3. ACCOUNTS RECEIVABLE

Operating pledges totaling approximately \$10,000 are expected to be collected over the next six years. In accordance with GASB Statement No. 33, "Accounting and Financial Reporting for Nonexchange Transactions," the Foundation is required to record operating pledges as revenue when all eligibility requirements have been met. Accordingly, at June 30, 2010, the Foundation recorded the discounted value of operating pledges receivable, net of allowances for uncollectable pledges, of \$ 6,700, using a rate of 4%.

### 4. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities as of June 30, 2010 and 2009 are as follows:

	2010	2009
Payable to vendors and contractors	<u>\$ 1,828</u>	<u>\$ 67</u>

### 5. INVESTMENT INCOME

Components of investment income for the years ended June 30, 2010 and 2009 are as follows:

	2010	2009
Interest and dividends earned on endowment investments	\$ 268,373	\$ 348,927
Realized and unrealized gains and losses on endowment investments	1,083,624	(3,249,538)
Interest on cash and non-endowment investments	<u>656</u>	<u>3,379</u>
Total	<u>\$ 1,352,653</u>	<u>\$ (2,897,232)</u>

### 6. PLEDGES AND DEFERRED GIFTS

Pledges totaling \$26,000 are expected to be collected primarily over the next six years. Approximately \$16,000 is pledged for endowment principal with the remainder of \$10,000 pledged for operating purposes. Deferred gifts through insurance and known bequests are estimated to be \$381,000 restricted for the use of the Gatton College of Business and Economics. The Foundation records endowment pledges and deferred gifts through insurance and known bequests as revenue when the cash is received.

## **7. RISK MANAGEMENT**

The Foundation is exposed to various risks of loss related to torts and errors and omissions. These risks are covered by extension of coverage by the University's participation in an insurance risk retention group and self-insurance. Claims against directors and officers for wrongful acts (errors and omissions) are insured through a risk retention group. There have been no significant reductions in insurance coverage from 2009 to 2010. Settlements have not exceeded insurance coverage during the past three years.

## **8. TRANSACTIONS WITH THE UNIVERSITY OF KENTUCKY**

All salaries, wages and benefits reimbursements to the University represent charges for University employees. Grants to the University are for endowment management fees, computer hardware and office equipment.

## **9. SUBSEQUENT EVENTS**

In April 2010 the Board of Directors authorized the dissolution of the Foundation effective June 30, 2010. All of the debts and liabilities of the Foundation have been paid or discharged and all assets held by the Foundation will transfer to the University of Kentucky according to the Articles of Dissolution of the University of Kentucky Business Partnership Foundation, Inc. on July 1, 2010.



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