



Kentucky Tobacco Research and Development Center 2016 Financial Statements

Kentucky Tobacco Research and Development Center An Organizational Unit of the University of Kentucky Financial Statements Years Ended June 30, 2016 and 2015

CONTENTS **PAGE** Independent Auditor's Report 1 Management's Discussion and Analysis 3 Financial Statements Statements of Net Position 7 Statements of Revenues, Expenses and Changes in Net Position 8 Statements of Cash Flows 9 Notes to Financial Statements 10 **Board of Directors** 13



Independent Auditor's Report

Board of Directors Kentucky Tobacco Research and Development Center Lexington, Kentucky

We have audited the accompanying basic financial statements, which are comprised of statements of net position as of June 30, 2016 and 2015, and the related statements of revenues, expenses and changes in net position and of cash flows for the years then ended and the related notes to the basic financial statements, as listed in the table of contents, of the Kentucky Tobacco Research and Development Center (Center), an organizational unit of the University of Kentucky (University).

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors Kentucky Tobacco Research and Development Center Page 2

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Center as of June 30, 2016 and 2015, and the changes in its financial position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter

As discussed in Note 1, the financial statements of the Center are intended to present the financial position, the changes in financial position and cash flows of only that portion of the business-type activities that is attributable to the transactions of the Center. They do not purport to, and do not, present fairly the financial position of the University as of June 30, 2016 and 2015, the changes in its financial position or its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis listed in the table of contents be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming an opinion on the basic financial statements as a whole. The board of directors listing listed in the table of contents is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has not been subjected to the auditing procedures applied in the audits of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on it.

Louisville, Kentucky October 3, 2016

BKD,LLP

Management's Discussion and Analysis

The Kentucky Tobacco Research and Development Center's (the Center) Management's Discussion and Analysis (MD&A) of its financial condition provides an overview of the financial performance of the Center for the years ended June 30, 2016 and 2015. Management has prepared this discussion, which provides summary financial information, along with the financial statements and related footnotes. MD&A should be read in conjunction with the accompanying financial statements.

Financial Highlights

- The financial statements for FY 2015-2016 report a solid financial condition at June 30, 2016 with stable revenue.
- Total assets increased \$232,209 or 17.2%, and total liabilities increased \$11,808 or 75.1%.
- Net position increased \$220,401 or 16.5% during this fiscal year. Net position represented 98.3% of total assets.

Using the Financial Statements

This financial report consists of three financial statements: the Statement of Net Position; the Statement of Revenues, Expenses and Changes in Net Position; and the Statement of Cash Flows. These financial statements are prepared in accordance with Governmental Accounting Standards Board (GASB) Statement No. 35, Basic Financial Statements – and Management's Discussion and Analysis – for Public Colleges and Universities.

One of the most important questions asked about the Center's finances is whether the Center is better off as a result of the year's activities. One key to answering this question is the financial statements of the Center. The Statement of Net Position; Statement of Revenues, Expenses and Changes in Net Position; and the Statement of Cash Flows present financial information on the Center in a format similar to that used by corporations and present a long-term view of the Center's finances. The Center's net position (the difference between assets, deferred outflows of resources, liabilities, and deferred inflows of resources) is one sign of the Center's financial health. Over time, increases or decreases in net position indicate the improvement or erosion of the Center's financial health.

The Statement of Net Position includes all assets, deferred outflows of resources, liabilities, and deferred inflows of resources. It is prepared on the accrual basis of accounting, whereby revenues and assets are recognized when the service is provided and expenses and liabilities are recognized when others provide the service, regardless of when cash is exchanged.

The Statement of Revenues, Expenses and Changes in Net Position presents the revenues earned and expenses incurred during the year. Activities are reported as either operating or nonoperating. GASB 35 requires state cigarette taxes to be classified as nonoperating revenues. Accordingly, the Center generates a net operating loss.

Another important factor to consider when evaluating financial viability is the Center's ability to meet financial obligations as they become due. The Statement of Cash Flows presents information related to cash inflows and outflows, summarized by operating, capital, financing and investing activities.

Reporting Entity

The Kentucky Tobacco Research and Development Center is an organizational unit within the University of Kentucky (the University). The Center was created by the General Assembly of the Commonwealth of Kentucky (the Commonwealth) to research tobacco and other complementary interests, including but not limited to commercialization of tobacco and plant research, plant natural products research, and development of new crops based on tobacco and other plants. The Center's accounts are contained as departmental records within the records of the University.

Condensed Financial Information

Statements of Net Position

	2016	2015	2014
ASSETS Current assets Total assets	\$ 1,584,311 1,584,311	\$ 1,352,102 1,352,102	\$ 1,180,738 1,180,738
LIABILITIES Current liabilities Total liabilities	27,524 27,524	15,716 15,716	18,707 18,707
NET POSITION Restricted Expendable	1,556,787_	1,336,386_	1,162,031
Total net position	\$ 1,556,787	\$ 1,336,386	\$ 1,162,031

<u>Assets.</u> As of June 30, 2016, the Center's total assets amounted to \$1,584,311. Cash and cash equivalents was the Center's only asset.

Total assets increased \$232,209 or 17.2%. The increase was primarily due to state cigarette tax revenue exceeding operating expenses and a decrease in grants to the University.

<u>Liabilities.</u> At June 30, 2016, the Center's liabilities, consisting of accounts payable to vendors and contractors and accrued payroll, totaled \$27,524. Total liabilities increased \$11,808 or 75.1% due to an increase in accrued payroll caused by an increase in personnel costs.

<u>Net Position.</u> Net position at June 30, 2016 totaled \$1,556,787, or 98.3% of total assets, all of which were in a restricted net position. Total net position increased \$220,401 or 16.5%, primarily due to state cigarette tax revenue exceeding operating expenses and a decrease in grants to the University.

<u>2015 Versus 2014.</u> Total net position increased \$174,355 or 15.0%, when comparing fiscal year 2015 to fiscal year 2014. This was primarily due to state cigarette tax revenue exceeding operating expenses and a decrease in grants to the University.

Statements of Revenues, Expenses and Changes in Net Position

	2016	2015	2014
OPERATING REVENUES			
Total operating revenues		<u> </u>	
OPERATING EXPENSES			
Educational and general	1,356,187	1,274,726	1,504,896
Total operating expenses	1,356,187	1,274,726	1,504,896
ODED ATING LOOP	(4.050.407)	(4.074.700)	(4.504.000)
OPERATING LOSS	(1,356,187)	(1,274,726)	(1,504,896)
NONOPERATING REVENUES (EXPENSES)			
State cigarette tax	1,758,203	1,755,927	1,804,391
Grants to the University of Kentucky	(181,615)	(306,846)	(374,144)
Total nonoperating revenues	1,576,588	1,449,081	1,430,247
Total increase (decrease) in net position	220,401	174,355	(74,649)
Net position, beginning of year	1,336,386	1,162,031	1,236,680
Net position, end of year	\$ 1,556,787	\$ 1,336,386	\$ 1,162,031

2016. The Center has no operating revenues.

Operating expenses were primarily related to research and totaled \$1,356,187, an increase of \$81,461 or 6.4%. The increase was due to a \$69,629 increase in research and a \$25,005 increase in administration offset by a decrease of \$13,173 in operations and maintenance of plant.

Total nonoperating revenues (expenses) increased \$127,507 or 8.8% that was caused by a \$125,231 decrease in grants to the University and an increase in state cigarette tax of \$2,276. The increase in state cigarette tax revenues was caused by an increase in cigarette sales.

2015 Versus 2014. Net position increased \$174,355 as of June 30, 2015 compared to a \$74,649 decrease as of June 30, 2014. The change was primarily due to a decrease in operating expenses of \$230,170, a decrease in grants to the University of \$67,298, offset by a decrease in state cigarette tax revenue of \$48,464.

Another way to assess the financial health of an organization is to look at the Statement of Cash Flows. The primary purpose of the Statement of Cash Flows is to provide information about the cash receipts and cash payments made by the Center during the period. The Statement of Cash Flows also helps financial statement readers assess the Center's:

- ability to generate future net cash flows,
- · ability to meet obligations as they become due, and
- need for external financing.

Statements of Cash Flows

	2016	2015	2014
CASH PROVIDED (USED) BY:			
Operating activities	\$ (1,344,379)	\$ (1,277,717)	\$ (1,508,845)
Noncapital financing activities	1,606,979	1,472,095	1,463,082
Capital and related financing activities	(30,391)	(23,014)	(32,835)
Net increase (decrease) in cash and cash equivalents	232,209	171,364	(78,598)
Cash and cash equivalents, beginning of year	1,352,102	1,180,738	1,259,336
Cash and cash equivalents, end of year	\$ 1,584,311	\$ 1,352,102	\$ 1,180,738

<u>2016.</u> Cash payments for operating activities included \$298,489 to vendors and contractors and \$1,045,890 for salaries and benefits.

State tax revenues from cigarette sales of \$1,758,203 and \$151,224 of grants to the University and its affiliated corporations for noncapital purposes are reported as noncapital financing activities.

Cash used by capital and related financing activities included \$30,391 for grants of research equipment to the University.

2015 Versus 2014. Cash increased \$171,364 in fiscal year 2015 compared to a decrease of \$78,598 in fiscal year 2014. The change was caused by a decrease of \$231,128 in cash used in operating activities, a decrease of \$9,821 in grants to the University for equipping research labs, and an increase of \$9,013 in cash provided in noncapital financing activities.

Capital Asset and Debt Administration

<u>Capital Assets.</u> Capital assets purchased by the Center are granted to the University at the time of acquisition.

Debt. The Center has had no debt at or during the year ended June 30, 2016.

Factors Impacting Future Periods

Because the Center is funded exclusively by a state cigarette tax, fluctuation in cigarette sales could affect future financial results.

KENTUCKY TOBACCO RESEARCH AND DEVELOPMENT CENTER AN ORGANIZATIONAL UNIT OF THE UNIVERSITY OF KENTUCKY STATEMENTS OF NET POSITION JUNE 30, 2016 AND 2015

	2016	2015
ASSETS		
Current Assets		
Cash and cash equivalents	\$ 1,584,311	\$ 1,352,102
Total current assets	1,584,311	1,352,102
Total assets	1,584,311	1,352,102
LIABILITIES		
Current Liabilities		
Accounts payable and accrued liabilities	27,524	15,716
Total current liabilities	27,524	15,716
Total liabilities	27,524	15,716
NET POSITION		
Restricted expendable	1,556,787	1,336,386
Total net position	\$ 1,556,787	\$ 1,336,386

KENTUCKY TOBACCO RESEARCH AND DEVELOPMENT CENTER AN ORGANIZATIONAL UNIT OF THE UNIVERSITY OF KENTUCKY STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION FOR THE YEARS ENDED JUNE 30, 2016 AND 2015

	2016	2015
OPERATING REVENUES		
Total operating revenues	\$ -	\$ -
OPERATING EXPENSES		
Research	1,151,168	1,081,539
Administration	150,020	125,015
Operations and maintenance of plant	54,999	68,172
Total operating expenses	1,356,187	1,274,726
Net income (loss) from operations	(1,356,187)	(1,274,726)
NONOPERATING REVENUES (EXPENSES)		
State cigarette tax	1,758,203	1,755,927
Grants (to) from UK and its affiliated corporations for noncapital purposes	(151,224)	(283,832)
Net nonoperating revenues (expenses)	1,606,979	1,472,095
Net income (loss) before other revenues (expenses)	250,792	197,369
Grants (to) from the University of Kentucky for capital purposes	(30,391)	(23,014)
Total other revenues (expenses)	(30,391)	(23,014)
Increase (decrease) in net position	220,401	174,355
NET POSITION, beginning of year	1,336,386	1,162,031
NET POSITION, end of year	\$ 1,556,787	\$ 1,336,386

KENTUCKY TOBACCO RESEARCH AND DEVELOPMENT CENTER AN ORGANIZATIONAL UNIT OF THE UNIVERSITY OF KENTUCKY STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2016 AND 2015

	2016	2015
CASH FLOWS FROM OPERATING ACTIVITIES		
Payments to vendors and contractors	\$ (298,489)	\$ (306,671)
Salaries, wages and benefits	(1,045,890)	(971,046)
Net cash provided (used) by operating activities	(1,344,379)	(1,277,717)
CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES		
State cigarette tax	1,758,203	1,755,927
Grants (to) from the University of Kentucky for noncapital purposes	(151,224)	(283,832)
Net cash provided (used) by noncapital financing activities	1,606,979	1,472,095
Net eash provided (asea) by noneapharimancing activities	1,000,073	1,472,033
CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES		
Grants (to) from the University of Kentucky for capital purposes	(30,391)	(23,014)
Net cash provided (used) by capital and related financing activities	(30,391)	(23,014)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS	232,209	171,364
CASH AND CASH EQUIVALENTS, beginning of year	1,352,102	1,180,738
CASH AND CASH EQUIVALENTS, end of year	\$ 1,584,311	\$ 1,352,102
Reconciliation of net income (loss) from operations		
to net cash provided (used) by operating activities:		
Net income (loss) from operations	\$ (1,356,187)	\$ (1,274,726)
Adjustments to reconcile operating income (loss)		
to net cash used by operating activities:		
Change in assets and liabilities:		
Accounts payable and accrued liabilities	11,808	(2,991)
Net cash provided (used) by operating activities	\$ (1,344,379)	\$ (1,277,717)

KENTUCKY TOBACCO RESEARCH AND DEVELOPMENT CENTER AN ORGANIZATIONAL UNIT OF THE UNIVERSITY OF KENTUCKY NOTES TO FINANCIAL STATEMENTS June 30, 2016 and 2015

1. ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity

The Kentucky Tobacco Research and Development Center (the Center) is an organizational unit within the University of Kentucky (the University). The Center was created by the General Assembly of the Commonwealth of Kentucky (the Commonwealth) to research tobacco and other complementary interests, including but not limited to commercialization of tobacco and plant research, plant natural products research, and development of new crops based on tobacco and other plants. The Center's accounts are contained as departmental records within the records of the University.

Basis of Presentation

The accompanying financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board (GASB). GASB establishes standards for external financial reporting for public colleges and universities and requires that resources be classified for accounting and reporting purposes into the following net position categories:

 Net investment in capital assets: Capital assets, net of accumulated depreciation and outstanding principal balances of debt attributable to the acquisition, construction or improvement of those assets.

Restricted:

Nonexpendable – Net position subject to externally imposed stipulations that it be maintained permanently by the Center.

Expendable – Net position whose use by the Center is subject to externally imposed stipulations that can be fulfilled by actions of the Center pursuant to those stipulations or that expire by the passage of time.

• <u>Unrestricted:</u> Net position whose use by the Center is not subject to externally imposed stipulations. Unrestricted net position may be designated for specific purposes by action of management or the Board of Directors or may otherwise be limited by contractual agreements with outside parties.

The financial statement presentation is intended to provide a comprehensive, entity-wide perspective of the Center's assets, deferred outflows of resources, liabilities, deferred inflows of resources, net position, revenues, expenses, changes in net position and cash flows.

Summary of Significant Accounting Policies

<u>Accrual Basis.</u> The financial statements have been prepared on the accrual basis of accounting. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recorded when an obligation has been incurred.

<u>Cash and Cash Equivalents.</u> The Center considers all highly liquid investments purchased with an original maturity of three months or less to be cash equivalents.

<u>Income Taxes.</u> The University, of which the Center is an organizational unit, is an agency and instrumentality of the Commonwealth, pursuant to Kentucky Revised Statues sections 164.100 through 164.280. Accordingly, the University is excluded from federal income taxes as an organization described in section 115 of the Internal Revenue Code of 1986 as amended.

<u>Restricted Asset Spending Policy.</u> The Center's policy is that restrictions on assets cannot be fulfilled by the expenditure of unrestricted funds for similar purposes. The determination of whether restricted or unrestricted funds are expended for a particular purpose is made on a case-by-case basis. Restricted funds remain restricted until spent for the intended purpose.

Operating Activities. The Center defines operating activities, as reported on the Statement of Revenues, Expenses and Changes in Net Position, as those that generally result from exchange transactions such as payments received for providing goods and services and payments made for goods and services received. Accordingly, the Center does not have significant operating revenues. Certain significant revenues relied upon for operations, such as state cigarette taxes, are recorded as nonoperating revenues, in accordance with GASB statement No. 35.

<u>Use of Estimates.</u> The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to use estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

2. DEPOSITS AND INVESTMENTS

The fair value of deposits and investments, by type, at June 30, 2016 and 2015 are as follows:

	2016	2015
Cash on deposit with the Commonwealth	\$ 1,584,311	\$1,352,102

<u>Deposit and Investment Policies.</u> The Center was created by the General Assembly of the Commonwealth. Funding for the Center comes from taxes levied on the sale of cigarettes in the Commonwealth. Such funds are held on deposit with the Commonwealth until needed for operations by the Center. Accordingly, deposit and investment policies for these funds are contained in the Kentucky Revised Statutes.

<u>Deposit and Investment Risks.</u> The Center's deposits and investments are exposed to various risks, including credit, interest rate and foreign currency risk, as discussed in more detail below.

<u>Credit Risk.</u> Credit risk is the risk that the issuer or other counterparty to an investment will not fulfill its obligation, causing the Center to experience a loss of principal. Cash on deposit with the University is governed by policy that minimizes risk in several ways. Deposits are governed by state law which requires full collateralization for balances exceeding amounts covered by the Federal Deposit Insurance Corporation (FDIC). The Center's deposits are insured up to \$250,000 at each FDIC insured institution. Credit risk on repurchase agreements is mitigated by requiring the issuing financial institution's pledge of specific U.S. Treasury or agency securities, held in the name of the University by the Federal Reserve Bank. Credit risk on repurchase agreements with the Commonwealth is mitigated by the Commonwealth's requirement that providers of overnight repurchase agreements collateralize these investments at 102% of face value with U.S. Treasury or agency securities, pledged in the name of the Commonwealth.

<u>Custodial Credit Risk.</u> Custodial credit risk is the risk that, in the event of the failure of the counterparty, the Center will not be able to recover the value of its investment or collateral securities that are in possession of an outside party. Cash on deposit with the Commonwealth is invested in deposits held in the Commonwealth's name.

<u>Concentrations of Credit Risk.</u> The Center's investments can be exposed to a concentration of credit risk if significant amounts are invested in any one issuer. Cash on deposit with the Commonwealth is not limited as to the maximum amount that may be invested in one issuer. However, all such investments in excess of federal deposit insurance are required to be fully collateralized by U.S. Treasury and/or U.S. agency securities or other similar investments as provided by KRS 41.240.

At June 30, 2016, the Center had no underlying investments in any one issuer that represents more than five percent of total investments.

<u>Interest Rate Risk.</u> Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Cash on deposit with the Commonwealth has limited exposure to interest rate risk due to the short term nature of the investment. The Commonwealth requires that all deposits and repurchase agreements be available for use on the next business day.

<u>Foreign Currency Risk.</u> Foreign currency risk is the risk that changes in exchange rates will adversely affect the fair value of an investment or deposit. The Center is not exposed to foreign currency risk.

3. ACCOUNTS PAYABLE AND ACCRUED LIABILITIES

Accounts payable and accrued liabilities as of June 30, 2016 and 2015 are as follows:

	2016	 2015
Payable to vendors and contractors	\$ 3,576	\$ 4,160
Accrued payroll	23,948	 11,556
Total	\$ 27,524	\$ 15,716

4. RISK MANAGEMENT

The Center is exposed to various risks of loss related to torts and errors and omissions. These risks are covered by extension of coverage by the University's participation in an insurance risk retention group and self-insurance. Claims against directors and officers for wrongful acts (errors and omissions) are insured through a risk retention group. There have been no significant reductions in insurance coverage from 2015 to 2016. Settlements have not exceeded insurance coverage during the past three years.

5. TRANSACTIONS WITH THE UNIVERSITY OF KENTUCKY

The Center utilizes buildings and equipment owned by the University. The historic costs of these assets as of June 30, 2016 and 2015 are as follows:

	2016	2015
Buildings	\$ 4,710,352	\$ 4,710,352
Equipment	\$ 2,611,129	\$ 2,982,815

Per an agreement with the University, the Center paid \$112,858 and \$225,716, respectively, for maintenance of the Center's building in fiscal years ended June 30, 2016 and 2015. This payment was in the form of grants to the University for noncapital purposes.

All equipment purchased by the Center is granted to the University at the time of acquisition. During the fiscal years ended June 30, 2016 and 2015, the Center transferred \$30,391 and \$23,014, respectively, to the University for capital purposes.

BOARD OF DIRECTORS

Nancy Cox Lisa Cassis – Ex-Officio Chad Eames Mark Haney Hoppy Henton Paul Hornback Kris Kimel Tim Lyons Thomas McKee Ryan Quarles Charles Tackett Roger Thomas Scott Travis

OFFICERS

Scott Travis, Chair Todd Clark, Vice Chair Angela Martin, Treasurer

